

# PARTNER WITH RGIS FOR INNOVATIVE SOLUTIONS



# RGIS®

RETAIL

COMMERCIAL  
INDUSTRIAL

HEALTHCARE

03.



### OUR COMPANY

History and ethos

04.



### INVENTORY SERVICES

Inventory solutions

06.



### RETAIL SERVICES

Retail merchandising services

08.



### STORE LAYOUT SERVICES

Store mapping and plans

09.



### SUPPLY CHAIN AUDITS

Supply chain accuracy

10.



### ASSET MANAGEMENT

Asset inventories

11.



### HEALTHCARE AUDITS

Medical field counts

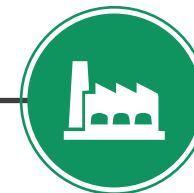


RGIS is an acronym for Retail Grocery Inventory Service. Early success allowed us to scale our business model and rapidly expand into other sectors.

Decades later we have far outgrown our name. RGIS now performs more than 174,000 inventories globally per year for companies of all types and sizes.



Retail



Commercial Industrial



Healthcare

# RGIS®



1958

Founded by Thomas J Nicholson



1970s

USA and Canada expansion to 92 offices



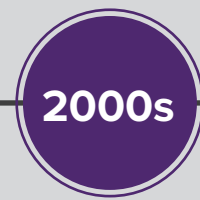
1980s

Global expansion begins with 200 offices globally



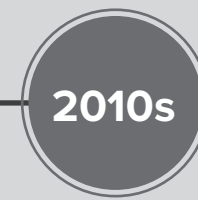
1990s

European markets opened beginning with UK



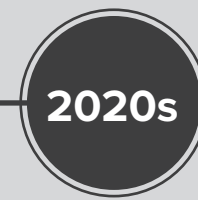
2000s

400+ offices in 40+ countries. Ranked largest stocktakers



2010s

Global expansion continues and growth into UK Healthcare



2020s

Continued expansion with acquisition of Ivalis and WIS UK

3,092

Global customers

99.8%

Customer satisfaction

13,496

Global employees

43

Countries serviced by RGIS

Over 174,000

Global inventories per year

More than 800

Global inventories per day

RGIS is a global leading stock taking company. In our 65 year existence, we have established ourselves as the most trusted inventory provider globally.

We take pride and always stand by our Values:



Integrity



Excellence



Respect



Teamwork



Innovation

\* Data Source: Customer Satisfaction Scores (PIQA) April 2015 – Dec 2016





# INVENTORY SERVICES

RGIS



## FULL OUTSOURCE

1. Professional teams
2. Impartiality
3. Guaranteed accuracy
4. Experts in the field
5. Cost effective
6. MI Reporting
7. Paperless inventories



## MANAGED RENTAL

1. HHT provided by RGIS
2. RGIS support supervisor
3. Training of employees
4. Bespoke reporting
5. Independent audit of accuracy provided by RGIS



## EQUIPMENT ONLY

1. HHT provided by RGIS
2. Client ownership of event
3. Training provided by RGIS
4. 24 hour technical support
5. Tailor-made reporting

## INVENTORY SERVICES

RGIS is committed to your inventory and stock accuracy; providing the information needed to help you make well-informed business decisions.

## INVENTORY EXPERTISE

We recruit and develop elite inventory counting teams that focus on the needs of our customers. With more than 78,117 events performed in Europe last year alone, RGIS delivers accurate and consistent service.

## TOOLS

Our proprietary RM technology offers full transparency with a focus on accuracy; creating a streamlined inventory process. Utilise wireless technology, in-store tablet applications, dashboard access and web portal for easy data retrieval. Paperless inventories are available to support the environment.





## PROCESS

From inventory scheduling to audit procedures, our unified goal is to minimise disruption to your business while maintaining a high standard of accuracy and transparency.

## RESULTS

RGIS is committed to delivering first class accuracy and reliable results. Together we can improve your availability and stockfile accuracy.

## STOCK RELOCATION SERVICES

Stock relocation services are available for when you move premises which includes counting stock, packing stock, transporting to a new location and replenishing stock.

## ADDITIONAL SERVICES

RGIS can provide a full stock check for your whole store or focused stock counts and cycle counts for perpetual inventory. RGIS also conducts additional solutions such as direct to store supplier back door checks, PI counts, cash audits, on-shelf availability (OSA) audits and replenishment services to compliment full wall-to-wall counts.

These activities can help give clear visibility on specific product lines or departments and provide further insight into your stock integrity. An accurate stockfile improves availability for your customers.

Since 1958, we have developed a range of industry leading inventory services, technology and practices

Store Inventory

Cycle Counts

Focused Stock Counts

Retail Warehouse Stock Count

Stock Relocation Services





# RETAIL SERVICES

## RETAIL SERVICES

In the retail industry, Head Office staff can find it difficult to have clear visibility of their retail stores. Brand guidelines and procedural actions that have been set by Head Office may not cascade down to store level with clarity or stores may not follow regulatory compliance.

## PRODUCT AND DISPLAY AUDIT

A highly effective way of measuring and developing sales with both mystery shopper and product and display audits. Understanding what is working well, and looking out for where improvements can be made, will increase profits and customers. Merchandising services and stock level checks can be combined across all locations with compliance audits.

## IN-STORE MERCHANDISING

RGIS provide local resources to cover a wide variety of merchandising projects, from signage installation to category resets.

## STORE SETUP AND RESETS

Our teams of experienced merchandisers execute resets and remodels according to planograms. Overnight installations can be completed to reduce staff and customer disruption. Reduces spending overtime on existing staff to complete resets and remodels.

## ELECTRONIC SHELF LABELLING (ESL) INSTALLATION

RGIS can replace your paper labels with Electronic Shelf Labels (ESL) and help you adopt a dynamic and reliable pricing policy. Simple and smooth installation process – brackets, fixing rails or pins to match the dimensions of the fixture and link the electronic shelf labels to the Stock Keeping Unit (SKU) product code.





- Insight is a key factor into shaping your business model. At RGIS, we have utilised the latest technology and procedures to give you clear insight into your market research**
- In-store Merchandising
  - Product and Display Audits
  - New Store Setup and Relocations
  - Electronic Shelf Labelling (ESL) Installation
  - Store Resets and Remodels
  - Loss Prevention Audits
  - Compliance Audit Services
  - Mystery Shopper
  - Peak Store Support

## PEAK STORE SUPPORT

RGIS offer a flexible workforce with product and environment familiarity. Providing loading, unloading and booking in deliveries at both warehouse and in-store. Maximise sales by having fully stocked shelves at all times with shelf replenishment.

## LOSS PREVENTION AUDITS

Accurate bespoke security and loss prevention audits utilising tablet technology which provides a dashboard giving full audit details and action plans. Loss Prevention Audit can be split into bespoke categories of your choice e.g. Shrink, Tagging, Security Controls, Cash. Security compliance questions can be included to help you understand your loss prevention technologies and if security features are operational.

## POINT OF SALE (POS) COMPLIANCE

A customer's decision to 'buy' is directly dependent on the POS image. POS audits give you the visibility of assuring your brand's image is being portrayed as intended. Checks range from shelf audits, merchandising checks, space arrangement and branding compliance. These checks ensure you have accurate and up to date point of sale data across all branches.

## MYSTERY SHOPPING

Mystery shopping services provides you with clear and tangible data from your front line locations. We put our staff in the front line of your retail stores to effectively and accurately capture the landscape of your retail environment, feeding back key information vital to ensure procedures are being followed and company standards are being met.







# STORE LAYOUT SERVICES



## STORE LAYOUT SERVICES

SmartSpace Data Collector is our custom designed space data capture software that allows RGIS to perform retail space audits efficiently. We have perfected the site survey process and can quickly and accurately capture the necessary details of a space, including outer walls, fixtures, counters, endcaps, category, product, planogram and signage.

Our surveys can be used to correct existing plans or to create plans from scratch.

## VISUAL STORE INSIGHTS

In addition to space surveys, we can offer our Visual Store Insights service. We link your stock data with a plan of your store, giving a visual map of where stock is down to shelf level. This can be further adapted to show heat maps of sales hot-spots, shrinkage problem areas, bottlenecks and performance indicators.

## DASHBOARDS

RGIS can improve the visualisation of key business data incorporating your inventory data. The custom-built dashboards offer a range of features visualising key business metrics with the ability to drill into data to gain greater insight based on your specific requirements.

## STORE SURVEYS

Create new store layouts or update existing store layout plans to ensure accuracy of data. Store fixture survey to provide a complete and transparent view of fixture locations and types. RGIS also complete macro-level merchandise surveys that provides reliable and quality data regarding selling space.

## HOW THE SURVEY WORKS

A small team of experts will perform surveys to electronically capture the necessary details of your selling space, including floor plans, fixtures, planograms and store conditions.

## BENEFITS

RGIS store surveys will give you better product availability, space utilisation and compliance across all stores. Compliance will include fixture, layout and category. These are also the ideal foundation for in-store stock apps for customers to find the stock they require within a specific store.

**Maximise your sales floor by understanding your fixture layout and merchandise footage in your retail environments**

Fixture Audit

Macrospace Survey

Full Store Layout Survey

Visual Store Insights

Dashboards

SmartSpace® Solution



## SUPPLY CHAIN AUDIT

Working with depots, auditors select a sample of stock to audit at random. The results of this audit are extrapolated across the total stock volumes to provide the retailer or warehouse with an accuracy level with which they can drive performance improvements and manage financial transactions – between stores, depots and suppliers.

Supply Chain auditing supports retailers, their suppliers and supply chain partners to improve efficiency and the accuracy of stock at all points in the supply chain, including store delivered stock.

## GOOD FAITH RECEIVING

As an independent audit of your good faith receiving (GFR) process, RGIS can be your trusted partner to validate accuracy within your supply chain.

Utilising a cumulative claims process for inaccurate deliveries by suppliers, GFR can be a cost neutral solution for a retailer whilst driving availability in your stores.

## DC INVENTORY COUNTS

Our team becomes your team, RGIS professionals work with you to manage and implement counts at your DC or warehouse. The mix of experience, proven processes and the right equipment deliver the accuracy you need.

## MANUFACTURING AND INDUSTRIAL INVENTORY

Counting stock within industrial and manufacturing plants with on-hands visibility and reconciliation performed to your specifications.

## PERPETUAL INVENTORY COUNTS

Having perpetual inventory counts can give you valuable real time information on sales and stock levels. It can uncover shrinkage and theft, but also allows for accurate restocking.

## DELIVERY CHECKS AND PICK ACCURACY

RGIS send experienced teams into warehouses or stores to check deliveries. The frequency of the checks and the areas to be checked are determined by the customers inventory data and accuracy goals.

## WAREHOUSE STAFF SUPPORT

Instead of having to use unskilled agency staff to support a warehouse or distribution centre, rely on skilled inventory professionals. Fully trained in pick accuracy who are also familiar with warehouse and distribution centre environments to support where required.



**Supply Chain Auditing is a complete end to end solution, which enables you to receive and deliver the vast volumes of stock which go through your supply chain with confidence in its accuracy**

Warehouse Wall-to-Wall Counts

Manufacturing and Industrial Inventory

Warehouse Focused Stock Count

Good Faith Receiving

Supply Chain Audit

Goods in Checks

Delivery Checks

Pick Accuracy Checks

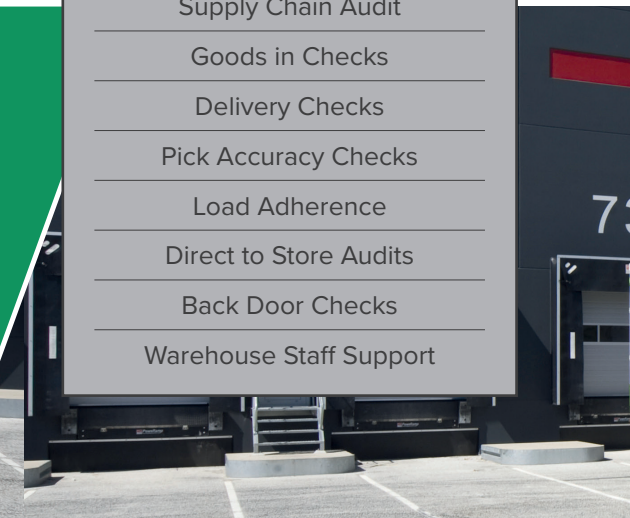
Load Adherence

Direct to Store Audits

Back Door Checks

Warehouse Staff Support

# SUPPLY CHAIN AUDIT



## ASSET MANAGEMENT

Our asset inventory services can help you determine exactly what assets you have and where they are located. With proven successes in all types of asset inventories, it is no surprise that more organisations, in more places, trust RGIS to provide the information and insight they need to fully understand their assets and make better business decisions.

## HEALTHCARE

We have performed asset counts in hospitals, pharmacies, long-term care facilities and through entire healthcare networks. An accurate asset register allows you to manage the value and location of your assets and which reduces unnecessary overspending.

## COMMERCIAL AND INDUSTRIAL

Assets can be virtually anything of value to a business.

We have conducted asset inventories in manufacturing plants to office buildings, helping our customers know where the assets are. Before counting a single item, we meet with you to discuss the project expectations and requirements. We research available options and devise a step-by-step strategy to accurately and efficiently perform your asset count.

RGIS can create an asset register for you or update and verify against your existing asset register.

## ASSET TAGGING

RGIS have the experience to not only count your assets but we can also tag those assets. This means you are provided data from a reliable third party who has actually tagged your precious assets.



**RGIS Asset Counts provide you with an accurate and clear understanding on what assets you have and where they are located**

---

Asset Count

---

Asset Tag

---

Asset Register

---

Asset Location



# ASSET MANAGEMENT





# HEALTHCARE AUDITS

## HEALTHCARE AUDITS

Ensuring you have the right supplies at the right time is pivotal to providing quality care. However, overstocking results in excessive operational shrink. Inventory and stocktaking services through RGIS can help you better understand and optimise your clinical supplies and pharmaceuticals, allowing you to order the right amount.

Consignment stock checks can also be completed to ensure stock used can be checked against invoices to be paid, so invoices aren't over paid.

## PEOPLE YOU CAN TRUST

Certified healthcare professionals who have experience in all aspects of pharmacy inventory and clinical inventory.

## PROCESSES STREAMLINED FOR EFFICIENCY

Our procedures have the flexibility to work within your system. We can perform the style of inventory or stocktake that best fits your needs, even down to tablet level.

## MARKET LEADING TECHNOLOGY

RGIS auditors use a proprietary RM hand-held wireless device for electronic data collection, allowing us to validate NDC, supplier and product item numbers as we capture the data. Inventories and stocktakes are completed with increased accuracy and efficiency. Results are available as soon as the inventory or stocktake is completed.

## OPERATIONAL COVERAGE

With offices globally and healthcare specialist auditors, RGIS has a footprint that delivers a local service with national coverage.

**RGIS Healthcare  
division conduct hundreds  
of pharmacy/dispensary counts  
every year and have detailed  
knowledge of the specialisms  
require for pharmacy counting**

Pharmacy Inventory

Medical Device Tagging

Hospital Asset Management

Consignment Stock Checks





# RGIS®

Unit 10, Northwood House  
Northwood Campus, Santry  
Dublin 9  
Ireland

+353 (0)1963 0401  
salesireland@rgis.com  
rgis.ie



[instagram.com/RGIS\\_UK\\_Ireland](https://www.instagram.com/RGIS_UK_Ireland)



[linkedin.com/company/rgis-ireland](https://www.linkedin.com/company/rgis-ireland)



[twitter.com/RGIS\\_Ireland](https://www.twitter.com/RGIS_Ireland)

RETAIL

COMMERCIAL  
INDUSTRIAL

HEALTHCARE